

Better work **everywhere** 

## **OUR STORY**

## 品牌介绍

作为中国第一的办公和文具品牌,全球前五大办公用品制造商, 得力集团拥有着一站式办公和学习解决方案,以及强大的办公用品 营销体系。无论是直销、经销还是电商领域,都有着非常完善的经 营管理模式,和全国客户一直保持着真诚、高效的伙伴关系。

普乐士是日本著名的办公品牌,其办公家具影响力在日本居于 前列,其家具产品可靠精致、独具匠心。普乐士有丰富的产品开发、 生产、品管等全流程管理经验,在日本业内有着深远的影响力。

办公家具是办公行业的重要组成部分,同时基于国内的市场机会,两家公司开启了深度合作之路。一个拥有广泛的品牌认知度和成熟的营销体系,一个拥有扎实的产品沉淀和工匠品质,得力和普乐士在产品开发、生产和销售等各维度强强联手。

以"原创、适用、效率、信赖、鼓舞、人本"为品牌基因,打造出一个全新的品牌——得力普乐士。

以"众智一心,一心为众"为愿景,致力于成为多渠道领先的 办公家具知名品牌。 As the top 1 office & stationery brand in China and top 5 players in the world, Deli Group achieved many based on its 1-stop work and study solution and strongly built sales network. In B2B, wholesale and E-commerce, Deli found successful way of business, and we are always keeping sincere and efficiency partnership with all national clients.

PLUS is a famous office brand in Japan, and acquired top reputation in office future industry based on their reliable, delicate and unique products. It has extensive experience and expertise in product development, manufacturing and quality control, which enjoys a profound influence in

As a key part of office industry and potential market opportunity in China, the companies kicked off a deep cooperation. A strong co-work between a famous office brand with mature marketing system, and a solid product base with craftsman spirit, in the area of product R&D, manufacturing and sales, is about to bring extra values to clients.

A new brand is born, Deliplus with the brand DNA: INNOVATIVE,
ADAPTIVE, EFFICIENT, RELIABLE, EMPOWERING and HUMAN, targets
to become a famous leading office furniture brand in multi-channels, with
the vision of "One for All".

# Metricye

匠心为本,度量为准。

Originality first, metrics at the core.

摩奇客智能系列以精准度量为准则,将智能化、人性化的理念与产品融为一体,为您打造 多功能、多场景、智能化一站式办公体验。

Metricye smart series takes accurate measurement as the criterion, integrates intelligent and humanized concept with products, which creates multi-functional, multi-scene and intelligent one-stop office experience for you.

## Metricye

摩奇客高管桌

摩奇客智能高管桌旨在打造属于高管的私人助理,为企业掌舵者的商务办公提供便捷、健康的智能化解决方案。

Metricye smart executive table is designed to be personal assistants for executives, providing convenient, healthy, intelligent solutions for their business.

摩奇客智能高管桌搭载生物识别模块、语音模块、拾音器、扬声器、升降系统及控制器等功能实现所需的必要硬件设备,通过智能触控显示屏实现自定义功能显示,语音、触摸便捷操控等功能。

Metricye smart executive table is equipped with biometric module, voice module, microphone, speaker, lifting system and controller, the necessary hardware equipment intelligent touch display, custom function display, voice, touch convenient control and other functions.





## 智能 / SMART

#### AI语音助手

智能高管桌集成了扬声器和拾音器模块,内置智能语音助手,可通过语音交互实现日常资讯信息播放(天气、股票、新闻等)、高管桌升降控制、日程添加及管理、IOT设备控制等功能。

#### Al voice assistant

Smart executive table integrated speaker, microphone module and built-in intelligent voice assistant. Daily information broadcast (weather, stocks, news, etc.), lift control, to do list addition and management, IOT devices control and others can be realized by voice interaction.





#### 智能中控

桌面植入了8.8英寸高清触摸屏,提供IOT设备集中控制平台,用户无需移动,办公室内智能设备 (窗帘、灯光等)控制触手可达;辅以10W高速无线快充、自有专利的侧边线盒,提供便捷用电体验。

#### Smart console

8.8-inch HIGH-definition touch screen at the table surface provides IOT device control platform and users can control office smart devices (curtains, lights, etc.) without moving. It is also supplemented by 10W high-speed wireless fast charging, side power outlet with own patent which provides convenient use of electricity.



## 健康 / HEALTH

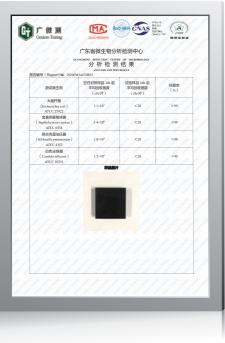
#### 抑菌材质

产品采用了抗菌材质和工艺,可有效抑制细菌繁殖,权威测试报告显示,细菌抗菌率达到99%(测试细菌为:大肠杆菌、金黄色葡萄球菌、白色念珠菌、肺炎克雷伯氏菌)。

#### Antibacterial materials

The table using antibacterial materials and technics, can effectively inhibit bacterial growth. Authoritative test reports show that the bacterial antibacterial rate of 99% (test bacteria are: E. coli, Staphylococcus aureus, white candida, pneumonia Crebella).





#### 智能升降

将久坐提醒与升降相结合,通过TOF传感器实时记录使用者坐姿及站姿数据,通过语音、界面弹窗多种方式 向使用者提供建议,使用者同意后将引导其自动切换为更健康的办公姿态;通过办公姿势的转换,可以放松 精神,提高工作效率,保障血液循环、释放脊椎压力、塑造健康形体。

#### Smart lifting

It combines sedentary reminder and lifting data. Through TOF sensor real-time recording user sitting position and standing position data, the ways of voice reminder or interface pop-up window can advice users and then guide to automatic switch to a healthier office posture; Through the conversion of office posture, you can relax your mind, improve work efficiency, ensure blood circulation, release spine pressure, and shape a healthy body.





#### 久坐提醒











可根据自身喜好在手机APP设置坐姿、站 姿高度,实现一键切换; 设置久坐提醒功能的间隔时间、提醒方式 以及是否开启。

According to users own preferences, sitting and standing height can be set on app to realize one-click switching;

Set the sedentary reminder function interval time, reminder methods and whether to turn on.



#### 蓝牙指纹锁

侧柜配置了智能蓝牙指纹锁,具备自动落锁功能,可通过手机进行远程授权临时开锁,并且拥有 异常开启警报提醒。

#### Bluetooth fingerprint lock

Smart Bluetooth fingerprint lock equipped on the side cabinet has automatic lock function, remote unlock through phone authorization , and an abnormal open alarm reminder.





根据手机APP提示添加和管理指纹,最多可录入 10组指纹。

Add and manage fingerprints based on mobile APP tips, and enter up to 10 sets of fingerprints.

#### 遇阻回弹

内置陀螺仪,具有遇阻回弹功能,同时具备过载保护, 保证使用安全性。

#### Rebound after encountering resistance

Built-in gyroscope with functions of rebound and overload protection ensures the use safety.



## 高效

#### 日程管理

通过"你好!小得"唤醒语音助手,语音添加日程和备忘事项,智能助手会在日程前进行语音和

/ EFFICIENT

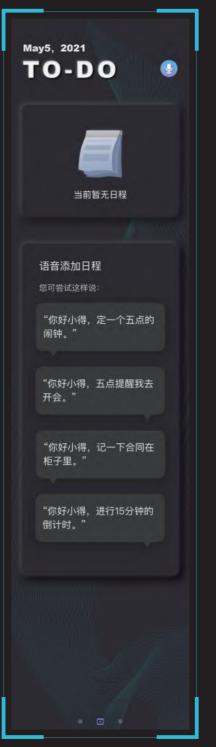
弹窗提醒。

#### Schedule management

"Hello,xiaode! wakes up the voice assistant, add schedules and memos, and the smart assistant gives voice and window reminders before the schedule.

#### 日程管理功能帮助使用者高效处理日常工作上的问题和挑战,智能规划日程。

Schedule management helps users efficiently handle daily problems and challenges and intelligently plan their schedules.







空日程 Empty schedule

日程提醒置顶 Top the schedule

删除日程 Delete the schedule

- 1\扬声器位于台面内侧左右两边,提供3D环绕音效。
- 2\ 班台中心位置配备麦克风阵列,有效拾音直径6m,提高了准确性和录象度。
- 1\ Two speakers are located on the left and right sides of the table, providing 3D surround sound.
- 2\ The microphone array is set in the center of the stage, effectively picking up 6m in diameter, improving accuracy and sensitivity.







TOF感器隐藏于班台内侧,用于人体感应,收集健康数据,健康管家会根据工作的久坐时间,贴心提醒站立放松。

The TOF sensors are hidden on the inside of the platform for human induction, collecting health data, and the health assistant will be careful to remind the stand to relax based on the sedentary time at work.





### IOT设备支持

IOT device support

1/ 支持涂鸦平台的IOT设备,提供 推荐设备购买清单;

2/ 针对涂鸦平台的IOT设备可直接 使用语音控制,并可根据需要定制 开发其他平台设备;

3/ 根据手机APP提示可自行完成配 网,也可选择安装服务。

1/ For IOT devices that support tuya platform, provide a list of recommended devices to buy;

2/ IOT devices for the tuya platform can be directly controlled by voice, and other platforms can be customized and developed as needed:

3/ According to the mobile APP guide, you can complete the network distribution by users, or choose to installation service.

## 完善的售后服务

Perfect after-sales service

提供软件修复、软件维护、远程技术支持、云服 务器提供、 $5 \times 8$ 电话服务。

Provide software repair, software mainte nance, remote technical support, cloud server, 5×8 telephone service.





得力普乐士